

DESIGN SAMPLES



LITTLE ROOM MEDIA
JOHN HARDEN

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www.johnfilms.com

Wham Bam Polylam

Ramondin USA Polylam Capsules

Precision produced and printed in Napa

Printing and Forming

- Precise multicolor roto-gravure printing
- Optional laser-engraved plates for extreme detail
- Hot foil stamping – body
- Embossing and inked – tops
- Secure, nearly imperceptible body and top seams

Customized Color Solutions

- In-house color formulation – match any sample
- Customer press checks available

Wrinkle-free Fit

- Extensive database of bottle types and dimensions – send us your sample bottle for accurate fit

Packaging and Logistics

- Custom shippers – easy open, dispense, fully recyclable

Standard Capsules

- Available in silver, black and gold

Samples and Quotations

call: 707.944.2277 or
email: sales@ramondinusa.com



Ramondin USA
707-944-2277
541 Technology Way
Napa CA 94558
sales@ramondinusa.com
www.ramondin.com



Wham Bam Polylam

Hot off the presses! These are polylam capsules from our Napa production facility. Give us a call to discuss your capsule specifications. We're eager to earn your polylam business.



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Gary Martin
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New address:
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Ramondin USA
Sales collateral; sample mailer; bottle foil capsule design

born to run



NEW! CONSISTA-HOPPER™

Whole cluster handling has never been easier. The revolutionary Consista-Hopper™ evenly and gently meters whole clusters onto the sorting table at your desired speed. And bin dumping has never been faster: the large receiving hopper handles an entire full-ton bin all at once. The Consista-Hopper™ will integrate with most current lines and adjust the height.

FEATURES

- Processes up to 8 tons/hour
- Adjustable for cluster size
- Full-ton reception hopper
- Adjustable to fit over belted or vibratory sorting tables
- WFO speed control
- Lockable swivel casters for portability
- Easy-to-sanitize design

RAMBLE ON: Dump full-ton bins and gently and evenly meter the clusters onto your sorting table.

25" tethered control with speed adjustment makes operation simple.

Full-grade ear rollers allow for even metering of whole grape clusters.

Specifications

- Footprint: 60" x 20"
- Height: customizable to your application
- Hopper: 65" x 64" x 20" tall
- Adaptable to your site voltage

high turnover



BIN DUMPER

P&L Specialties versatile 1/2-ton Bin Dumper allows full bins to be loaded from the rear. Foot-actuated controls allow the operator to control as product is delivered, ensuring sorting ability and providing uniform flow to the downstream. Improved consistency makes all the difference. The Bin Dumper features all stainless steel construction, a robust hydraulic system and rugged electronic controls.

We also offer automatic and semi-automatic 1/2-ton bin loading, dumping and handling systems for operations that require faster, continuous flow. We can easily customize a system for your operation.

FEATURES

- Remote foot pedal switch on 25" tether
- High-capacity NEMA 4X and UL-listed water-resistant electronics enclosure
- High-quality stainless steel construction

Specifications

- Dimensions: 37" x 53" with variable discharge height
- 1/2-ton capacity

You're in control: foot-actuated controls allow the operator to evenly meter the amount of fruit delivered to the sorting table.

Tried and true: P&L's LT™ is a proven industry champion, with over 300 units currently in service.

Specifications

- Footprint: 76" x 34"
- Height: customizable per your application
- Bed: 24" wide
- Adaptable to your site voltage

shake it up



LT™ (Le Trier) MOG REMOVER

The LT™ (Le Trier) MOG Remover works downstream from your destemmer, gently removing shot berries, stem jacks, raisins and other material. Unsorted MOG (Material-Other-than-Grapes) falls through a wedge-wire screen while whole ripe berries pass around evenly, without clumping, for more effective sorting. Superior to standard vibratory tables, the gentle elliptical motion of the LT™ allows for a greater range of processing speeds. Sort to your fruit variety and/or specific conditions at .25 ton/hour to 3 ton/hour. For MOG separation and de-jacking at higher speeds, see our LT™ 2+2.

FEATURES

- Innovative, patented design
- Juice collection
- Removable wedge-wire screens in two sizes for fine control
- Adjustable-height frame legs
- Convenient 25" tethered pendant control
- Easy to clean
- NEMA 4X and UL-listed electronics enclosure
- Fabricated entirely from stainless steel

Specifications

- Footprint: 76" x 34"
- Height: customizable per your application
- Bed: 24" wide
- Adaptable to your site voltage

Patented wedge wire screen ensures MOG removal with minimal clumping.

Simple, straightforward design with efficiency and durability in mind.

Gentle motion for proper grape composition with minimal impact on the berry.

P&L SPECIALTIES
HIGH-PERFORMANCE CRUSHPAD EQUIPMENT

easy rider



NEW! MUST VESSEL™

P&L's Must Vessel™ provides a flexible and simple way to convey whole berries from your sorting line to the fermentation tanks. Once positioned over your tank, the Must Vessel™ is driven into the tank through the knife gate valve. In our optional motorized version, the knife gate valve can be operated via remote control without leaving the facility. Onboard rechargeable battery power opens the knife valve and gently moves the must into your tanks. Unlike pumping, when a must vessel is used there are no hoses to move, drain and clean, resulting in less labor.

FEATURES

- Flanged top opening reduces spillage while in transport
- Knife gate valve with 12-inch opening
- Optional powered valve
 - UL-listed control box
 - Wireless remote control for valve
 - Rechargeable battery
- 8-inch wheels with locking brakes
- Built-in handle pockets
- High-quality stainless steel construction
- Easy cleaning and sanitizing

Specifications

- Dimensions: 48" x 48" x 30" tall
- 1/2-ton capacity

Flat on a cloud: P&L's Must Vessel™ gently and efficiently moves whole berries to your fermentation tanks.

The knife gate valve efficiently diverts berries into the tank and is easy to clean and sanitize.

The Must Vessel™ features rugged steel construction and NEMA 4X enclosures for durability in the cellar environment.

P&L SPECIALTIES
HIGH-PERFORMANCE CRUSHPAD EQUIPMENT

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gentle giant



LT™ 2+2 MOG REMOVER

Designed for high-capacity crushpads, processing at 5+ more tons/hr., the LT™ (Le Trier) 2+2 MOG Remover works downstream from your destemmer, gently removing shot berries, stem jacks, raisins and other material. Unsorted MOG (Material-Other-than-Grapes) falls through two wedge-wire screens while whole ripe berries pass around evenly, without clumping, for more effective sorting. Superior to standard vibratory tables, the gentle elliptical motion of the LT™ allows for a greater range of processing speeds. Sort to your fruit variety and/or specific conditions at 5-10 ton/hr.

FEATURES

- Innovative, patented design
- Juice collection
- Dual removable wedge-wire screens in two sizes for fine control
- Adjustable-height frame legs
- Convenient 25" tethered pendant control
- Easy to clean
- NEMA 4X and UL-listed electronics enclosure
- Fabricated entirely from stainless steel

Specifications

- Footprint: 120" x 52"
- Height: customizable per your application
- Bed width: 37"
- Adaptable to your site voltage

Pump up the volume: pump MOG from your destemmer berries at high capacity without sacrificing quality with the LT™ 2+2.

Two patented wedge wire screens ensure MOG removal with minimal clumping.

Simple, straightforward design with efficiency and durability in mind.

Gentle motion for proper grape composition with minimal impact on the berry.

P&L SPECIALTIES
HIGH-PERFORMANCE CRUSHPAD EQUIPMENT

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NEW! CONSISTA-FLOW™

mouth operator

NEW! ULTIMATE SORTING TABLE

little room

P&L Specialties
Sales collateral and tradeshow graphics

—eversight

How does IT work?

What to expect with Eversight on your team



—eversight

How does IT work?

What to expect with Eversight on your team

- We meet with you**
We'll sit down together and take the time to learn about your team, your business, and the role IT plays. What's working for you now? What isn't? Where do you hope to take your company in the future?
- We assess your current IT**
We'll review your technology, culture and practices. We'll get to know how your current technology works and assess how technology can best serve you.
- We design your solution**
Equipped with this understanding, we'll document and design your network systems and services – a comprehensive solution that works for you now, and helps you meet your business goals for tomorrow.
- We deliver your solution**
We'll install and implement your IT systems and solution. We'll secure, protect, and maintain your systems.
- We partner for success**
With ongoing alignment and quarterly meetings, together we'll assess progress, update strategy, and schedule projects to help your business thrive.



How DOESN'T IT work?

If you only call on your IT provider when something goes wrong, you're inviting the chaos of unpredictable downtime and unpredictable expense. Necessary tech upgrades become budgetary ambushes, and new security threats may be unknown quantities until it's too late.

Managed IT is the solution to this "Break Fix" model, offering peace-of-mind and predictable short- and long-term costs, and business continuity.



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Managed IT Services

A comprehensive approach to managing your technology

ALIGNMENT • SECURITY • TRAINING • MAINTENANCE • SUPPORT

We'll assess your current IT, needs and goals, and design solutions. With ongoing alignment and quarterly meetings, together we'll assess progress, update strategy, and schedule projects to help your business thrive.



Technology Alignment

Maintain your network systems and standards alignment.

Ongoing Engineer Visits

Regularly scheduled evaluations of your business systems and environment to identify risks and align with industry and government standards.

Network/Security Assessments

Network infrastructure and on-site audits

Documentation

We document your network environment and maintain a current record of policies, procedures and technology in use.



Compliance

Align your business with government & industry regulations

IT is a core element of modern business. Security and compliance are best integrated into your IT solution, so we've wrapped compliance into our managed services. This includes HIPAA, PCI, NIST, CIP, GDPR, and more.

Security awareness training

We include interactive security awareness and compliance training for your entire team including full training history to satisfy any audit.



Proactive Care

Monitoring, maintaining and protecting your systems.

Remote monitoring of your entire network

Updates and patch management

Anti-virus/Anti-malware/Anti-spam

Network systems management

Backup and Disaster Recovery

Cloud Services

Office 365, Google Business, private cloud and other applications



Unlimited Support

Responsive support during regular business hours. Critical support anytime.

Remote Helpdesk • On-site Service

Client Knowledge Base and ticketing system



Virtual CIO

Our IT specialist – your team. Your resource for any issue, idea or concern. A partner in reaching your goals.

Technology assessment and planning

Understand how each brand affects your industry, business applications, and regulatory and compliance requirements

Budgeting

Short term & long term, gain insight into planned expenses

Strategic roadmap

Quarterly meetings and reports

Together, we evaluate progress, prioritize goals, and align with the latest technology and standards

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—eversight

Hardware-as-a-Service

Lease option with end-to-end support for all your technology. Assess, deploy, maintain, service, upgrade: leave it all to the experts and gain peace of mind.

HaaS - it makes sense.

Unless you're an IT expert, deciding what equipment you need can provoke anxiety. What solutions are right for you? How much should they cost? Nothing changes faster than technology, and almost all hardware is a depreciating asset... so why would you want to own it? With HaaS it's up to us, not you, to upgrade, update, and replace your hardware as needed.

We specify and configure enterprise-level networking equipment for a fully integrated solution – ensuring system reliability, interoperability and high performance. Our deep knowledge of our systems allows for the deployment of advanced service offerings, as well as quick resolution if issues arise.



Included Systems

Firewalls
Switches
Servers
Phone/VoIP PBX
Computers



Included Benefits

Reliability and performance
Hardware consolidation
Virtualization & migration of aging systems
Internally hosted cloud services
Telephone Integration: identical office and mobile number
Backup & Disaster Recovery
24/365 Health Monitoring



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CaaS – Compliance-as-a-Service

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PCI Compliance

Strengthen your risk culture and help prevent business losses

Risk is inherent whenever cardholder data is involved. Technology must be secure at every point of the transaction, and each of your employees must make good decisions when handling, transmitting and storing your customers' information.

How does Eversight help?
Our PCI Compliance Service will thoroughly assess your technology and review your procedures. We'll take steps to create a more agile environment for compliance with security standards, and to establish policies and best practices that work with all aspects of your business. In the event a breach does happen, we'll assist you in quick detection, auditing and remediation.



Risk points

Fraud losses
Expensive fines/penalties
Legal costs
Lost customer confidence
Diminished sales
Forensic audit
Reactive compliance costs



Data to secure

Card readers
Point-of-sale systems
Network & wireless access points
Payment data storage & transmission
Payment data stored in paper-based records
Online payment apps & shopping carts



What is PCI DSS?

Merchants of any size accepting payment by credit card must be PCI compliant, according to the PCI Compliance Security Standard Council. The Payment Card Industry Data Security Standard (PCI DSS) sets forth requirements for merchants to safely and securely transmit cardholder data during credit card transactions to prevent fraud and data breaches.

Eversight PCI Compliance Assessment

- ✓ Business practices interview & compliance audits
- ✓ Network & computer scans
- ✓ Report findings & remediation steps
- ✓ Resolution through IT services & strategic solutions
- ✓ Quarterly PCI Risk Assessment & Monthly Risk Profile

this "Break Fix" model, offering peace-of-mind and predictable short- and long-term costs, and business continuity.



Eversight
Sales collateral

—eversight

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